



Founded in 2020, Revolv3 is a full-stack SaaS payment optimization platform for subscription billing utilizing adaptive technology to deliver the industry's highest credit card acceptance rates. Our seamless integration enables merchants to instantly achieve transformational revenue growth and superior customer retention at the lowest cost in the industry.

Striving for rapid growth, Revolv3 needed additional engineering talent to meet roadmap deliverables for new products and features. We also needed DevOps and Business Analysis experts to help manage the additional workload in combination with the existing teams. However, adding in-house people is time-consuming to recruit, train, and scale, so a more real-time solution was required.

We scouted the market talking to different players, investigating capabilities and talking to their existing customers. The objective was to find an ideal partner with strong expertise in the full end-to-end platform development and support process. From organizing and documenting business requirements to software development, from quality assurance to DevOps and platform management. Having a single organization supporting us in the full end-to-end process was considered a key capability to help us scale faster, maintaining quality in Revolv3's growth phase. Also, the background/experience in the financial/fintech vertical was very important. Revolv3 operates in compliance with high demanding requirements such as PCI DSS and having a partner with that level of experience was key. And Itransition fully met these criteria.

Out of the initial scope, Itransition helped organize Scrum processes across existing Revolv3 resources as well as Itransition engineers. Our Itransition Scrum Master was so effective, that we started using them to manage the Scrum process overall as we scaled additional engineering teams. Quickly after the initial engagement, Revolv3 added DevOps and QA specialists from Itransition as well as some BA roles to create a comprehensive process working with our existing US-based teams.

Our current relationship with Itransition allows Revolv3 to scale faster than before, with higher quality work, better documentation, and excellent Scrum processes. Moreover, Itransition's specialists are dedicated to the role and hungry to understand the vision of the company/product to deliver on the roadmap. They have gone above and beyond the job description to recommend updates to our tech stack to make a more manageable environment.

We can certainly recommend Itransition as a service provider to other companies looking for growing their digital platforms as we are extremely happy with the quality of work, ability to scale, and cost of the services. Having a dedicated account representative and experts in multiple areas around the world means the platform is constantly being improved.

A handwritten signature in black ink, appearing to read "Frank Arellano". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Frank Arellano,
Founder & Chief Executive Officer,
Revolv3