



Торгово-производственное объединение

ООО «Комус»

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Reference letter

Komus is a leading European supplier of office and business goods. The company owns an SAP Commerce-based online supermarket serving 100k+ corporate clients. The supermarket product range boasts 150k+ products, and its activities are supported by 7 logistics centers.

We started the large-scale partnership with Itransition in 2018, when we needed to strengthen the internal team and enhance the online supermarket functionality. Komus chose Itransition due to a track record of successfully completed projects in setting up and optimizing complex processes, as well as expertise in SAP Commerce. During the collaboration, Itransition's team became a reliable technical partner of Komus.

Itransition's specialists managed to dive into the specifics of our business and the internal processes of the company. Having conducted the audit of the system, they gave us useful recommendations concerning the optimization and development of some system modules. To make the online supermarket more attractive to the target audience, the Itransition team implemented tag pages. The solution optimizes navigation and enhances site conversion by redirecting user traffic to more relevant pages of the online supermarket. Itransition's specialists also developed a system that helps manage the supermarket storefront on marketplaces. Now we can select which information on which products, for which region, and which platform will be provided. The solution allows us to increase the reliability of data about our products at external promotion sites.

Itransition's team helped increase the expertise of our SAP Competence Center and implemented best practices proven by Itransition into our internal processes. We appreciate Itransition's flexible approach, willingness to help in setting up development and communication processes, and the ability to analyze and implement solutions that contribute to the company's growth.

We recommend Itransition as a responsible and proactive partner, always taking a constructive approach to relations with the customer.

Best regards,

Director of the
Information systems development Department

Tarasov I.S.